



# THE NORTHWEST NUTGROWER

Summer Newsletter 2019

## SUMMER TOUR



WEDNESDAY- JULY 31, 2019

7:00AM TO 3:00PM

LINN COUNTY EXPO CENTER- ALBANY, OR

Park at the Linn County Expo Center to sign-in and pick up name tag(s), breakfast breads and enjoy opening remarks with NGS President Christy Cooke as well as information from Tour Hosts - Wayne Chambers, Paul Kuehne and Greg Riches. The day will include our popular trade show with over 100 booths, bus tours to the host's orchards and facility and a variety of educational breakout sessions including an ODA Pesticide Management Credit Session. Activities are staggered so that you can take advantage of everything and follow up with a delicious BBQ lunch. Be sure to register for Summer Tour (see inside page) as your yearly membership **does not** constitute registration for the summer event. See the schedule below for this year's event!

### TOUR DAY PROGRAM

**7:00am** - Sign-in and pick up your name tags (which are your lunch tickets) also sign up for the **bus tour** (first come first served), Willamette Building lobby

**8:00am** - Welcome from NGS President Christy Cooke and hear presentation by our tour hosts Wayne Chambers, Paul Kuehne and Greg Riches, Santiam Building

**8:30am** - Trade Show opens in both buildings and other activities begin - see schedule below.

**Education Sessions** - Willamette Building Conference Center. You **MUST** pre-register for the ODA Pesticide Credit Sessions on the registration form enclosed or on-line (see enclosed instructions).

### BUS TOUR SCHEDULE

	Bus 1&2	Bus 3&4	Bus 5&6	Bus 7&8
Depart main parking lot:	8:30am	9:15am	10:30am	11:15am
Approximate return:	10:15am	11:00am	12:15pm	1:00pm

### EDUCATION SESSIONS SCHEDULE

Session:	ODA Pesticide	OR Organic Hazelnut Co-op	ODA Pesticide	Water Rights
Time:	9:00-11:00am	10:00-10:45am	11:30am-1:30pm	12:30-1:30pm

**11:00am & 1:00pm** - Yamhill Soil & Water Conservation Dist. demo, blacktop west of Willamette Building

**12:00pm** - Beverage service (Beer and Wine) opens at dining area, Santiam Building

**12:30-2:30pm** - Valley Catering BBQ (name tag required), Santiam Building

**2:00pm** - "Passport to Conversation" Raffle Cabela's Gift Card (must be present to win), Santiam Building

**3:00pm** - Trade Show closes

**REGISTER FOR SUMMER TOUR - FORM INSIDE**

**SAVE TIME REGISTER ON-LINE!**



## SUMMER TOUR BREAKOUT SESSIONS

NGS President Christy Cooke and board members Jason Perrott, Tom Rogers, Lance Kirk, Wyatt Wanner and Nik Wiman have thoughtfully created Education Breakout Sessions with emphasis on what is currently happening in the exciting world of Oregon Hazelnuts. The main focus of the Society is to be the information arm for the industry. The board has chosen issues that have an important impact on the future of the industry. Register for the Breakout Sessions through the on-line form or the enclosed form in this newsletter.

### ODA Pesticide Management Credit Sessions

This session will be important to you if you currently hold an ODA Pesticide license. Signing up for this course will give you 2 CME credits towards the maintenance of your license. This session will be given twice throughout the day and will be two hours each session (in order to have 2 CME credits). You must register for one of these classes in order to be on the class roster that is sent to ODA. In order to receive credit, you must attend the whole two-hour session and sign the roster at the end with the instructor. The focus of each session will be Pesticide Drift Reduction and Worker Protection Standards (WPS). Sessions will be conducted by Kaci Buhl, Statewide PSEP Coordinator, Associate Professor of Practice, Department of Environmental & Molecular Toxicology, Oregon State University

**Session time:** 9:00-11:00am & 11:30am-1:30pm (sign up for only 1)

### Filbertworm in the Organic World

Presented by the Oregon Organic Hazelnut Coop

Attend the panel presentation on Filbertworm moderated by Kirk Reinecke, OOHHC president. Panel participants include: Betsey Miller (Horticulture Department, OSU) and Taylor Larson (Vice President OOHHC/Co-owner of My Brothers Farm)

**Session time:** 10:00-10:45am

### Water Rights 101

Presented by Laura Schroeder, Schroeder Law Firm

Hear it from the professional! Since 1991, Laura Schroeder has focused her water law practice on matters of governance, agriculture, transactional, administrative and trial practice in Oregon, Idaho, Nevada and Washington. Join Laura for the basics of water rights as it pertains to the hazelnut industry and your orchards.

**Session time:** 12:30-1:30pm

### “Passport to Conversation” Raffle!

Sponsored by the Nut Growers Society

Participate in the **Passport to Conversation Raffle** and have a chance to win a gift card (\$200) to Cabela’s just in time for hunting season! What to do:

- ☀ Pick up your raffle card at the information table on your way to get breakfast in the Santiam Building (outside on sidewalk). The raffle card has six boxes that will have random designated vendor’s logos.
- ☀ Visit the vendor’s booth on your card. Have the vendor stamp your card once you have had a **conversation** about the vendor’s products and service.
- ☀ When all six boxes are stamped, bring your card to the Santiam Building to the raffle drawing box located at the **stage**.
- ☀ Remember to fill in your name and contact info!



The raffle winner will be announced at 2:00pm. **Must be present to win!**





## 2019 NGS Summer Tour & Education Session Registration Form

Remember, while membership enables you to have three lunches at Summer Tour, in order to get those lunches, you need to **REGISTER AHEAD OF TOUR DAY.** You may go on-line (directions enclosed) or mail/fax the form below to ensure you have name tags ready for you the day of the event. The name tags will serve as your lunch tickets. If you plan to have more than three people attend, please sign them up too and enclose \$15 for each additional lunch. If no additional funds are required, fax your form to 503.678.6825.

### *NGS Member & family/associates attending:*

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

### *Additional guests:*

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

4. \_\_\_\_\_ 5. \_\_\_\_\_ 6. \_\_\_\_\_

Additional lunches - enclosed is a check for \_\_\_\_ lunches at \$15 per lunch = \$ \_\_\_\_ Check payable to Nut Growers Society, mail to: NGS- 21595 A Dolores Way NE, Aurora, OR 97002. If no additional funds are required - fax form to 503-678-6825.

### **ODA Pesticide Management Credit Sessions (Drift Reduction & WPS) –**

**Registration is required.** Sessions are for members who hold a current ODA Pesticide License and need CME credits- see class description sheet enclosed. Enter *name(s)* under session time.

**9:00-11:00am**

**11:30am-1:30pm**

A CME confirmation will be emailed to you, please print. **Session space is limited.**

Email: \_\_\_\_\_

### **Enter the *number* of attendees for the sessions below (optional)**

\_\_\_\_\_ 10:00-10:45am - Oregon Organic Hazelnut Cooperative Panel Discussion - Filbertworm in the Organic World

\_\_\_\_\_ 12:30 -1:30pm - Water Rights Education Session

## **Vendors & Sponsors**

We thank you and we already have the names of your attendees. You are already registered and you need not provide names again!



## *Welcome~ Newest Member of the Hazelnut Industry Office*

Darrin Cline comes to the Hazelnut Industry Office with a background in agriculture and communications. He grew up on a strawberry farm in Iowa, while also helping out on his uncles' farm, showing dairy cattle and as a small child, riding around the back roads of Iowa with his grandparents picking up walnuts wherever they may fall.



Darrin has lived in the Portland area for just over a year; he has worked in various forms of media and marketing as a print and radio journalist, communications consultant and prior to moving to Oregon spent three years handling marketing, event planning and fundraising for the Iowa FFA Foundation. Welcome Darrin!

### **Continuing China Tariff Mitigation Efforts**

While we hope the China Tariff issue is a short term problem for the handlers of hazelnuts, we are hoping it can become a long term positive. Our tariff into China has always been extraordinarily high at 25% for inshell. Other hazelnut producing countries have been less and some, like Chile are at zero.

We have taken this opportunity to continue to value and cultivate long term relationships with our trading partners in China, to involve members of the Chinese Consulate and to get our industry on the USDA radar. When the trade dispute is resolved, we hope to end up with a lower tariff than before.

In the meantime, the industry office has worked to engage in the three programs that have been offered to specialty crops affected by the tariffs.

1. Commodity Procurement – Industry processors are working directly with the Agricultural Marketing Service (AMS) on product specifications so that the USDA can purchase product which will ultimately benefit the Oregon Food Bank and the Farm to Schools program.
2. Market Facilitation – All Industry growers may contact their local Farm Services Agency for details on how to apply for direct payments. The deadline to apply for funds is **July 15, 2019**. Use this link to find contact information for your local FSA office and to make an appointment:  
<https://offices.sc.egov.usda.gov/locator/app?state=or&agency=fsa>
3. Agricultural Trade Promotion Program – In the first round of ATP funding the Hazelnut Industry was awarded \$115,000 to be used through the Western States Agricultural Trade Association (WUSATA) for the development of foreign markets. Industry staff have recently submitted a proposal through WUSATA for the second round of funding. The USDA Foreign Agricultural Services will be notifying applicants if their proposals were successful by the end of June 2019.

We look forward to expanding our markets with these dollars and are also aggressively pursuing other available funds to prepare for the larger crops that are on the horizon. The HMB Promotion Committee will be providing more detailed information at the meeting August 22nd.

### **Do YOU have something to sell or buy?**

Use the "Buy/Sell" Board at Summer Tour located at the information table on the sidewalk before the entrance of the Santiam Building.



# Summer Tour Registration On-line

## Follow the steps below

NGS Membership 2019 includes three lunch tickets (NGS Member & family/associates) for BBQ lunch. Also featured will be wine and beer through Oregon Beverage. For anyone bringing more than three people, additional lunches will be \$15 each and must be purchased before the tour - see below. Your name tag will be your lunch ticket!

See the attached Educational Breakout Session description for further details of each session. The ODA Pesticide Management Session is for members already holding an ODA Pesticide Licensing and need CME credits. Remember that bus tour space is first come first served - get your place reserved at sign-in at 7:00!

1

VISIT THE HAZELNUT  
GROWER'S  
CORNER

Go to  
[www.oregonhazelnuts.org](http://www.oregonhazelnuts.org) and click  
on the "Growers  
Corner"

2

Contact Us Sign In

On the Growers  
Corner page, the  
upper right hand  
corner and click on  
"Sign In".

3

### Member Login

Welcome to the online community.  
not a member of the site yet, please

Username

Password

☒ Remember Me

SIGN IN

"Member Log-In" page. Your  
"user name" is the number on  
this newsletter on the top  
right of the mailing label.  
Your password is  
"Nutgrower1".

4

Calendar

more

7/31/2019  
NGS Summer Tour 2019

Open your profile page.  
Go to the bottom of the  
page under "Calendar"  
and click on "Nut  
Growers Society  
Summer Tour 2019"

5

### NGS Summer Tour 2019

Register Tell a Friend



Click on "Register"  
either to the left at  
the top or below the  
event general  
information.

6

### NGS Summer Tour 2019 | Registration

Attendee Info Attendee Selections

#### Registration Information

\* Required Fields

Event Name NGS Summer Tour 2019

Your Name \*

Your info  
will self-  
populate  
in the  
"attendees"  
tab

If you are the only registrant, click  
"save and finalize registration". If you  
have additional guests, you want to  
"save and add another" - click that tab.  
This will bring up a field for you to add  
your guests. Continue this process till  
you have added everyone.

7

SAVE & ADD ANOTHER ATTENDEE

SAVE & FINALIZE REGISTRATION

8

When done, if you have added more  
than **yourself and two guests**, make  
sure you are in the "Attendee  
Selections" tab and enter the  
number of additional lunches you  
will pay for to the left of the  
"additional Lunches" box and hit  
"save and finalize registration".

#### Additional lunches

Quantity

Description

Additional Lunches (over 3 total) - ST 2019 ([more](#))

9

This will take you to the check-out area (2 steps) where you can pay  
for additional lunches via credit card, print your receipt and  
registration confirmation.

### Checkout (Step 1 of 2)

Main Storefront Cart (2)

Please enter your address and billing information in the form below

Call the Hazelnut Industry Office at 503-678-6823 if you have any problems with registration



## *Hazelnut Marketing Board - Marketing Order Operations*



### **Do you plan to become a hazelnut handler this fall?**

Each year the Marketing Board is required to offer the following information to the entire industry. Many of you, especially new growers, may be embarking on new and varied methods of selling hazelnuts and hazelnut products. Below are the details of becoming a handler along with the responsibilities.

The Hazelnut Marketing Order became law in 1949 and has been used by the industry to regulate aspects of quality and volume operations ever since. The order provides for establishment of a board that is elected by the industry. The order does not allow for the shipment of uninspected product or product that does not meet the kernel or in-shell standards into a commercial channel of trade. Sales made from roadside stands or sales made directly to the person who will be consuming the nuts are exempt from the Marketing Order. However, it is very important to note that the handlers have agreed to voluntarily subject all products to a pasteurization step before going to a user. This is paramount to the longevity of the industry and those with roadside stands or farmer markets should follow suit.

Handlers assessments are \$12 per ton of product handled. This is used to ensure quality standards, to prepare industry statistics as well as engage in research, education and promotion activities. Anyone who puts any number of hazelnuts into any commercial channel of trade, including mail order, is considered by the Marketing Order to be a handler and is subject to all the Hazelnut Marketing Board's controls and regulations.

If you have any questions, please call the office at 503-678-6823 or email Meredith Nagely at [meredith@oregonhazelnuts.org](mailto:meredith@oregonhazelnuts.org).

### ***Objective Yield Survey 2019***

The Objective Yield Survey, administered by USDA-NASS, will begin July 26<sup>th</sup> and end on August 17<sup>th</sup>. Selected growers will be contacted by telephone to obtain permission to enter fields and confirm acreage and variety of selected orchard. Survey participation is encouraged in order to provide the Industry the most accurate crop data.

The estimates will be released on August 20<sup>th</sup> and details discussed at the August 22<sup>nd</sup> Hazelnut Marketing Board meeting. For more information, please contact Dave Losh (Oregon State Statistician, USDA-NASS) at 503-326-2136 or email [dave.losch@nass.usda.gov](mailto:dave.losch@nass.usda.gov).



# THANK YOU NGS SPONSORS





Nut Growers Society of Oregon  
Washington & British Columbia  
21595 A Dolores Way NE  
Aurora, OR 97002

*Return Service Requested*

Non-Profit Org  
U.S. Postage  
PAID  
Permit No. 7  
Aurora, OR

# Upcoming Events



**August 22, 2019**

Annual Meeting of the Hazelnut Marketing Board

8:00am North Willamette Research and Extension Center

**September 10, 2019**

Annual Meeting of the Oregon Hazelnut Commission

8:00am North Willamette Research and Extension Center

## Register for Summer Tour 2019!

## See information inside - July, 31st