



# THE NORTHWEST NUTGROWER

Winter Newsletter 2019

## WINTER MEETING

THURSDAY, JANUARY 17, 2019

7:30AM TO 3:30PM



CH2M Hill Alumni Center & LaSells Stewart Hall

Oregon State University - Corvallis, OR

*Winter Meeting Agenda Inside!*

Presentations on hazelnut prices and promotion

Trade Show with over 50 Vendors provides opportunities for connections, resources and outreach

*Your Membership Renewal is your  
Meeting Registration*



If you have renewed your Nut Growers Society membership for 2019, you are automatically registered for the Annual Winter Meeting. This is different than the Summer Tour that requires you to register on-line or by mail for attendance. Once you have renewed your 2019 membership, we generate a name tag that also serves as your lunch ticket and will be available at registration as you enter the CH2M Hill Alumni Center. There you can pick up a meeting packet, a complimentary NGS tote bag and have the option of purchasing an NGS ball cap (\$5).

### *Guests?*

Important! You may register up to three guest per membership. Just send name(s) to Juli Jones at [juli@oregonhazelnuts.org](mailto:juli@oregonhazelnuts.org) or call the Hazelnut Industry Office at 503-678-6823. Guest name tags will be available at registration. Each additional guest over three will need to pay \$10 for lunch at registration.

**Still need to pay your membership dues?** Pay on-line at [www.oregonhazelnuts.org](http://www.oregonhazelnuts.org) at "Growers Corner" or send your payment (\$100) to NGS, 21595-A Dolores Way NE, Aurora, OR 97002.



# 2019 WINTER MEETING

Thursday - January 17, 2019

---

7:30 AM	<b>Registration and Trade Show Opens</b>
8:30 AM	<b>NGS Annual Board Meeting</b> Lance Kirk - NGS President
9:00 AM	<b>Introduction - Dean of OSU School of Agriculture</b> Dr. Alan Sams
9:10 AM	<b>Mitigating the China Tariff Situation</b> Meredith Nagely, Manager - Industry Office Larry George - George Packing Co. & Northwest Hazelnut
9:30 AM	<b>Factors Affecting 2018 Hazelnut Prices</b> Terry Ross - Hazelnut Growers Bargaining Assn.
9:50 AM	<b>Discover Oregon Hazelnuts! Promoting the State Nut</b> Amy Wood - FLM Harvest
10:30 AM	<b>Hazelnut Irrigation – What Works for You?</b> Moderator: Nik Wiman, OSU Extension Specialist Grower Panel
11:20 AM	<b>Grower of the Year Presentation</b>
11:30 AM	<b>Break – Trade Show and pick up sack lunch (Valley Catering)</b>
12:30 PM	<b>Passing of the Gavel</b> Lance Kirk & Christy Cooke, NGS Board Members
12:40 PM	<b>Industry Opportunities and Outlook</b> Moderator: Jason Perrott Panel: Patrick Gabrish, Troy Johnson, Rick Peterson, Michael Severeid
1:30 PM	<b>Hazelnut Production Research and Stewardship</b> Nik Wiman, OSU Extension Specialist
2:20 PM	<b>Meeting Adjourns – Visit Trade Show</b>
3:30 PM	<b>Trade Show Closes</b>

---



## **A CLOSER LOOK AT NGS ANNUAL MEETING NUMBER 104**

NGS President Lance Kirk and his board members Christy Cooke, Jason Perrott, Dylan Bruck and Tom Rogers have thoughtfully created a meeting with emphasis on what is currently happening in the exciting world of Oregon Hazelnuts. The main focus of the Society is to be in the information arm for the industry. The board has chosen issues that have a huge impact on the future of the industry.

### **MEET DR. ALAN SAMS, DEAN OF THE OSU COLLEGE OF AGRICULTURAL SCIENCES**

Very new at this particular endeavor, Dr. Sams has agreed to attend the morning session of our annual meeting. Several folks from the industry have had opportunity to visit with Dr. Sams and are excited about working with him to build on our continued partnership with OSU.

### **CHINA TARIFF SITUATION**

Many growers do not likely realize all the footwork that has been done since the announcements of increased tariffs for hazelnuts destined for China. There has been a constant unwavering effort to keep communication lines between the industry, the people of China and the U.S. administration open with the hope that this hard work will pay off with a lower tariff in the end. Concurrently, office staff have worked diligently to ensure the hazelnut industry is included in any federal programs designed to help commodities dependent on China. Meredith and Larry have agreed to expand on these areas.

### **HAZELNUT PRICES 2018**

The hazelnut price determination is always of interest to every grower. HGBA Executive Terry Ross will provide the details of hazelnut price discovery 2018. While each year has its unique factors, 2018 definitely included a combination of issues never before encountered.

### **DISCOVER OREGON HAZELNUTS!**

We hear a lot of talk about what the Marketing Board is doing to promote hazelnuts as the industry grows. Not only do we have a new research study just released, but we are also in the midst of one of the largest promotion years on record. Amy Wood of FLM Harvest will provide a look at where we are and where we need to move in the promotion arena in order to stay ahead of our growing supply.

### **INDUSTRY OPPORTUNITIES AND OUTLOOK**

NGS Board member Jason Perrott will moderate a panel of the largest packers in the industry. Each packer has posed questions they believe growers are asking regarding how to ensure there is a market for our growing supply. Each packer will have opportunity to comment on each question. This group of individuals will highlight opportunities home and abroad.

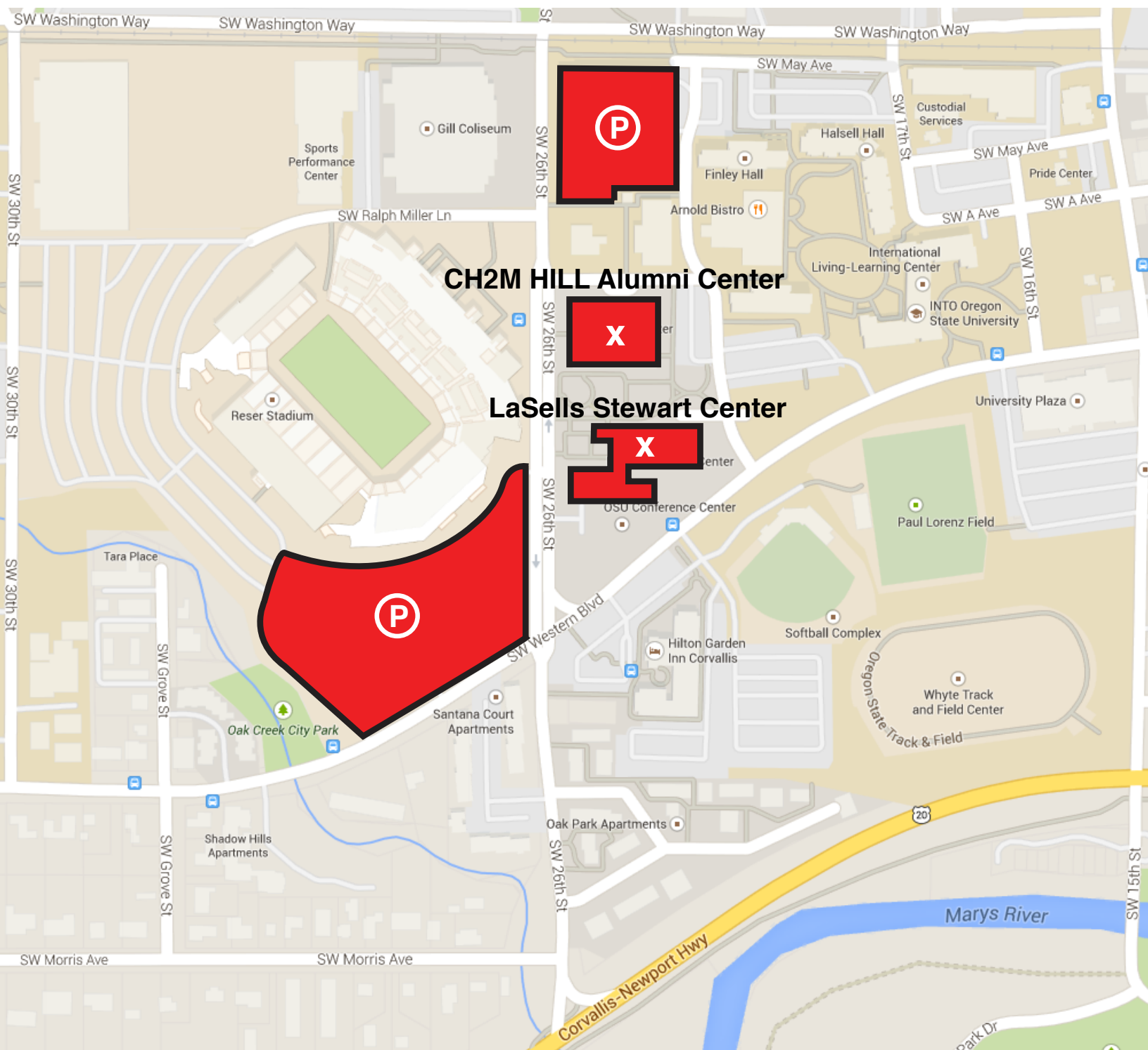
### **EMPHASIS ON PRODUCTION PRACTICES TO INCREASE TONNAGE OF “GOOD NUTS”**

The Oregon Hazelnut Commission partnership with OSU is long and fruitful. Extension Specialist Nik Wiman has in place a myriad of research projects designed to establish practices that result in the production of the “most good nuts possible” in any growing situation. Nik will have both a morning and afternoon part of the program where he and his panelists will discuss many issues from irrigation to nutrition to general stewardship practices. Always informative and always interesting!

## Event Directions & Parking

CH2M HILL Alumni Center is located at: 725 Southwest 26th Street, Corvallis, OR 97333 and is directly across 26th Street from Reser Stadium. You can access 26th Street directly from Hwy 34, or from the center of Corvallis off Washington Way. Parking will be available in the garage at 26th Street and Washington Way across from Gill Coliseum, or at the Reser lot.

You can obtain a parking pass from NGS Volunteers the morning of the Winter Meeting, out in front of the CH2M HILL Alumni Center. If you arrive after the start of the program you must purchase a parking pass from one of the parking lot kiosks







# Nurserymen are the Key to Keeping Hazelnut Varieties Pure

If you are a grower choosing where to purchase hazelnut trees, it is imperative that you go through a licensed nursery to ensure you are getting the variety you want. Whether the trees you want are older or newer varieties, all nurseries must have an Oregon Department of Agriculture (ODA) nursery license in order to sell trees. To ensure your investment is in the varieties you want, ask for the license number or go to the ODA website to if your nursery is on their list. If you are propagating trees for your own use, you also need to have an ODA license.

**Protected Varieties:** If you are a grower propagating trees for your own orchard, a nursery or a micropropagator and you are selling PollyO, McDonald, Wepster, York, Doris, Felix or Burgundy Lace, you will also need a license for each cultivar from the OSU Office of Commercialization and Corporate Development (OSU-OCCD). With the two licenses, plant material can be obtained from the OSU hazelnut breeding program, or another licensed nursery.

**Paying Royalties:** If you are propagating the protected varieties as a nursery (including for your own use), or as a micropropagator you are responsible for collecting royalties when you transfer trees to an end user who plants them in an orchard. Licensed nurseries propagating trees for their own orchards are responsible for payment of royalties directly to OSU-OCCD. For transfer of plants of patented cultivars from one micropropagator or nursery to another, no royalty is collected provided they both have licensing. Royalties are paid to OSU-OCCD.

It is important for a nursery to qualify their customers. Licenses from OSU-OCCD for protected varieties limit sales to the United States. Permission to sell to customers in other countries requires approval from OSU-OCCD.

## **Finding Trees for Sale**

Oregon Department of Agriculture, Plant Division, (503) 986-4644

<https://www.oregon.gov/ODA/programs/NurseryChristmasTree/Pages/NurseryContact.aspx>

See nurseries listed in the NGS Annual Proceedings or [oregonhazelnuts.org](http://oregonhazelnuts.org) (Growers Corner)  
Contact the industry office at [hazelnut@oregonhazelnuts.org](mailto:hazelnut@oregonhazelnuts.org) or 503-678-6823

## **Obtaining Plant Material for Special Use**

OSU- Office of Commercialization & Corporate Development (OCCD)

Denis Sather, Intellectual Property & Licensing Manager

(541) 737-8806

[Denis.D.Sather@oregonstate.edu](mailto:Denis.D.Sather@oregonstate.edu)

OSU - Hazelnut Breeding Program

Shawn Mehlenbacher (prefers to converse via email)

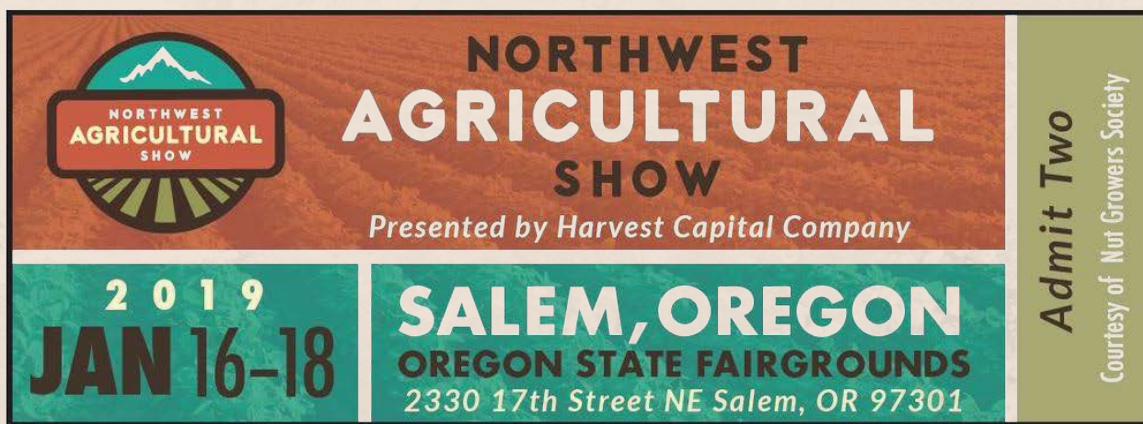
[Shawn.Mehlenbacher@oregonstate.edu](mailto:Shawn.Mehlenbacher@oregonstate.edu)

(541) 737-5467

# *As Members of the Nut Growers Society- you are also invited to the Northwest Agricultural Show*

Perhaps make an evening of it- travel to Salem for the Northwest Agricultural Show from the NGS Winter Meeting in Corvallis!!

*Redeem* THIS COUPON FOR **2 FREE TICKETS** TO THE 2019 NORTHWEST AG SHOW.  
Courtesy of Nut Grower's Society



\*Original coupons only, please. Coupon has no cash value and is good for two adult or senior admissions for the 2019 show.

EO Media Events, LLC | P.O. Box 2048, Salem, OR 97308 | 503.364.4431 | 800.882.6789 | [events@eomediagroup.com](mailto:events@eomediagroup.com)

## *Oregon Hazelnut Research & Extension Fund*

It's not too late to contribute to the Oregon Hazelnut Research & Extension Fund for a strong push to close out 2018! Since its inception in 2016, the fund has grown to \$344,574. By contributing to the fund, you are helping to ensure the cutting edge research in all areas of hazelnut production as well as the world renowned breeding program at OSU. These funds will propel the industry into the prominent position it deserves for a robust future.

Your investment to the OSU Foundation fund is considered a charitable contribution and can be an important part of your year-end tax planning. Please consult your tax advisor about how your contribution will fit into your specific tax situation.

*For contributions - make checks payable to the  
OSU Foundation/Oregon Hazelnut Research & Extension Fund*

*Send to Nut Growers Society - 21595-A Dolores Way NE, Aurora, OR 97002*

Thank you! Your contribution is an important investment in the future of the industry.

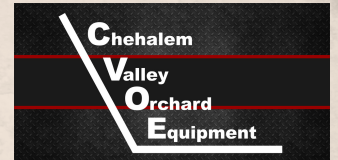
[www.oregonhazelnuts.org](http://www.oregonhazelnuts.org)

**Winter 2019**



# Thank you 2019 Sponsors!

Visit them at the Winter Meeting Trade Show





Nut Growers Society of Oregon  
Washington & British Columbia  
21595 A Dolores Way NE  
Aurora, OR 97002

*Return Service Requested*

Non-Profit Org  
U.S. Postage  
PAID  
Permit No. 7  
Aurora, OR

# Upcoming Events



**March 6, 2019** - Oregon Hazelnut Commission Annual Meeting,  
8:30am - OSU Foundation Building (new one), 4238 Research Way  
SW, Corvallis, OR 97333

**July 31, 2019** - NGS Summer Tour @ Linn County Expo Center -  
Albany

*NGS Annual Winter Meeting information inside!*